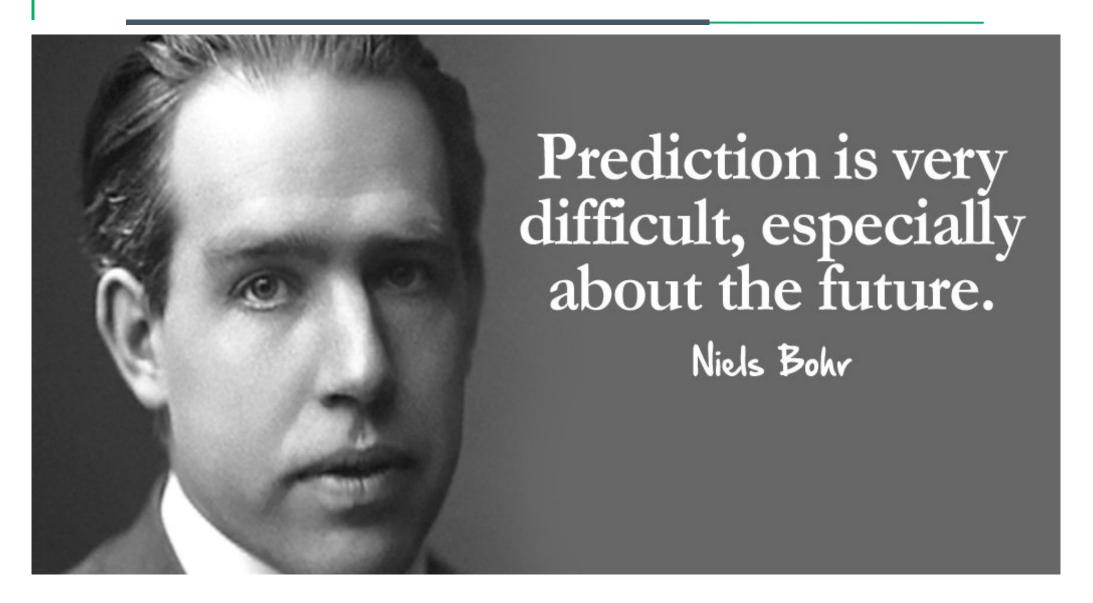


Financial Forecasting for Businesses

Laura Oliva, CEO eKuota

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1.1 -The problem: financial risks in businesses



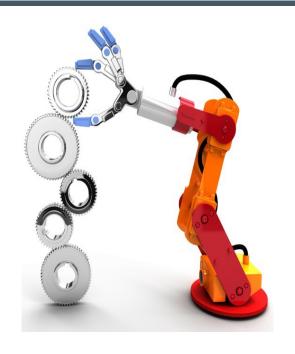


1.2 – The problem: financial risks in businesses





2 – The solution



A proper financial risk management is definitely

a competitive advantage

Internally developed

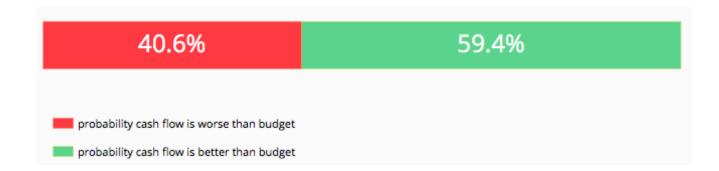
quantitative
forecasting calculation engine
fully back-tested



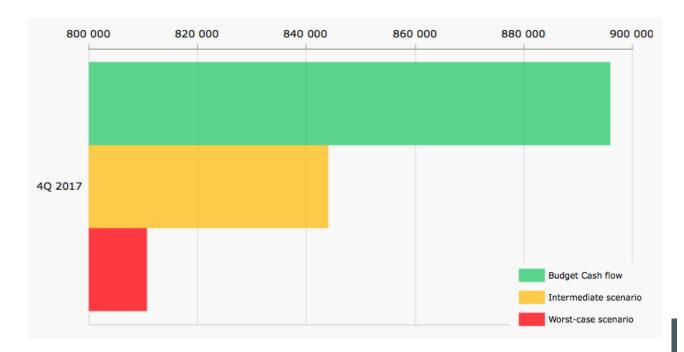
3.1 – How does it work: quant insights

Predicting with Probabilistic Tools

Is your business goal likely or not?



How much cash flow will be available?





3.2 - How does it work? The platform



1. Create profile

Name, surname & email



4. Define strategy

According to risk tolerance



2. Enter cash flows

Payments, receivables, purchases



5. Alert notification

Updates on key risk changes



3. Measure the risk

ekuota calculates the risk



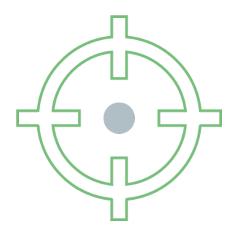
6. Reach targets

Daily monitoring



4.1 – Value proposition for Companies

Conscious decisions = Effective management



- FX Risk
- Commodities Risk
- Interest Rates Risk





our new fintech tools



4.2 – Value proposition for Intermediaries

Services for corporate customers

- Intercept the specific real time needs
 - Provide tailor-made offers



increase customer loyalty via cost-effective marketing solutions



continuous monitoring of customers' financial risks



5 – The Italian market

No. of Companies

225.000

Target Segment

(No. Emplyees >10)

85.341

75% manufacturing 25% others



6 – Funding





700K

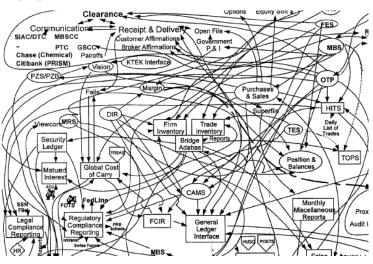
Smart Start Italia

is a Government-funded scheme
for innovative start-up
with a high-tech, innovative business idea

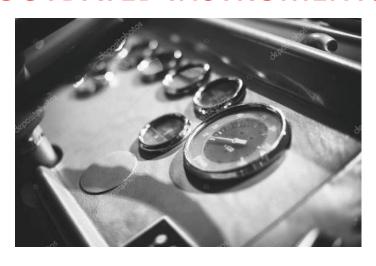


B.E. – Before Ekuota Era

COMPLEXITY



OUTDATED INSTRUMENTS





CRYSTAL BALL FORECAST

BAD RESULTS





The team



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Join the Future With ekuota!







